



2020 ANNUAL GLOBAL
CONVENTION

MILAN, ITALY
6 – 9 May

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Supplier Frequently Asked Questions

How does the Buyer/Supplier Marketplace appointment process work?

Suppliers will receive an email stating that the appointment process is open before the Marketplace begins. Through the Delegate Select portal link, appointments can be booked and confirmed.

Who can qualify as a Supplier in the Marketplace?

The Marketplace is open to all travel and tourism industry Suppliers. Fees to participate in the Buyer/Supplier Marketplace are outlined on the **Registration Information** page and are in addition to the full conference fee. Please select Supplier Marketplace in the conference add-ons section of the registration process. Suppliers may also opt to only attend the Buyer/Supplier Marketplace; these fees are also outlined on the **Registration Information** page.

How many Supplier representatives can participate in the Marketplace from one company?

Each Supplier can bring one other representative from his/her company to the Marketplace at 50% of their Supplier participation rate. Two Supplier representative's maximum.

What if I need to cancel my registration to the Buyer/Supplier Marketplace?

If a Supplier needs to cancel, we will provide a complete refund if we haven't released appointment schedules. The schedules are released approximately one month prior to the show date. Please contact convention@iglta.org.

What is the rate for the host hotel?

The IGLTA convention rate for the UNAHOTELS Expo Fiera Milano ranges from €104 to €134/per night, single occupancy. This IGLTA discounted rate will only be effective until 17 April, 2020 or until the room block is sold out, whichever comes first!

What if my questions are not answered here?

Please contact convention@iglta.org

IGLTA staff will be on site during the Marketplace to assist with any last-minute queries.